

CUPS?...NOPE, PINTS!

THE WEEKLY PINT



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CEO BRIEFING: BEN SMITH

So... we sold out in just under two hours. That is pretty amazing if you ask me. Because of Company C's obvious domination, we have decided to order another 1000 glasses to see if we can sell these in less than four hours. This way, no one has to worry about not meeting their required sales hours. (Just kidding, we aren't ordering more pints, but I bet our company could pull off selling them anyway since we seem to be able to do anything).

Anyways, now that we have completed sales, it is important that we all focus on our service project and the preparation of our oral reports.

Jonathan and Jen, along with all of the script writers have been working hard on the oral report so far, and it is crucial that everyone participates whenever they need assistance to make sure the project is a success.

Hopefully the weather will hold out this week so we can complete our service

project on schedule, but if the forecast is correct and it rains, be sure to be available to work next week. It would be particularly helpful for those who didn't get to participate in sales to step up and fill in next week's time slots at the YMCA if we need them. Enjoy the rest of your week, and let's be sure to put our best effort into the completion of our service project!

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Special points of interest:

- Be prepared for the service project starting this week!
- Please send anything you would like to put into the Oral Reports to either Jonathan (jsschwar) or I (jeh050) ASAP.

FINANCE BRIEFING: JESSE NERCESSIAN

The Finance Department is hard at work producing the

statements from the sales of the pint glasses. We hope to

inform you all of our net income from sales by later on this week!

BUSINESS BRIEFING: ALEX MACKINGER

All the hard work demonstrated by each and every member of Cups?...Nope, Pints! Paid off last Friday, March 31st, when we sold out in a mere two hours!

First and foremost I would like to applaud Sarah, Katie C., Pat and Rick for all their dedication and commitment, as part of the business division, to ensure that sales would be successful and run smoothly. They did a great job all semester in getting us ready for the first day of sales, and their strategies proved to be invaluable.

Furthermore I would like to recognize the sales staff that was responsible for selling out on Friday. Annie, Stacey, Will, Allison, Kirk, Ryan, Katie H. and Justin expressed great enthusiasm and were obviously very effective in what they did. It also serves as a testament to the pride and dedication of our company members, that several people

came to the LC on Friday, even though they were not signed up to sell, just so they could be a part of it.

I mentioned in my last newsletter briefing that we will need the help of the entire company in order for our sales to be successful; and as Friday showed, we certainly got that support. So again, thank you everyone for helping us sell out.

Now let's help out Jon and make those oral reports as good as possible.



REPORTS BRIEFING: MORGAN JOHNSON

Congrats to Cups?...Nope, Pints! on selling out in 2 hours on Friday!!! Hopefully, you all are still thinking about our final oral report! Please be prepared to do both some acting and script-writing about critical moments in our company's history and some funny incidents that have happened along the way. Here are the different reality shows we will be parodying in the final oral

report:

Forming phase: *Real World: Lewisburg*

Coalitions/Storming phase: *Survivor*

Job fair/Operating Plans: *The Apprentice*

Service Project/Performing phase: *Pimp My YMCA*

There will also be little clips in between the parodies explaining critical events, course concepts, and company members' reactions. To the VPs: start thinking about what you'll be writing for the company summary, as the preliminary copy is due on the website by noon on Wednesday, April 19th. Keep up the good work!

SERVICE BRIEFING: KIRK ZAFIROVSKI

The Service Division is proud to announce that we will be starting our service project today!!!!!! We, as a division, are extremely proud of the work that we have done in preparation for this day, and we are confident that you will enjoy working at the YMCA in Milton. With that said, I need to make a couple of reminders to everyone. Make sure you check your email a couple of times a day to make sure that you go to your scheduled service hours; this is especially important for anyone who is driving to the site. Keep

checking your email to make sure that we are still going on the scheduled days. With yesterday's snow, and a forecast for rains, we are unsure if we will be going for the service projects on our scheduled days – anyone who is doing mural painting will go no matter what, because the mural is inside. With rain as a factor that we will have to deal with, please be responsive to any emails we send. We will probably send an email asking people if they can go next Tuesday or Thursday if we cannot go this weekend. Again, we hope that we can

go through with our project on the original days, but if we cannot, we will be prepared to complete the project next week.

I would like to send a huge thank you to my entire division for putting up with my crabbiness and constant reminders of what they need to do; I was a little concerned and nervous that we would not be prepared to complete the project, but thanks to your work we should be ready to do this! To the entire company, keep up the amazing work, and get ready for an amazing weekend of service.

Congrats to Sarah for becoming our next Worker of the Week!!

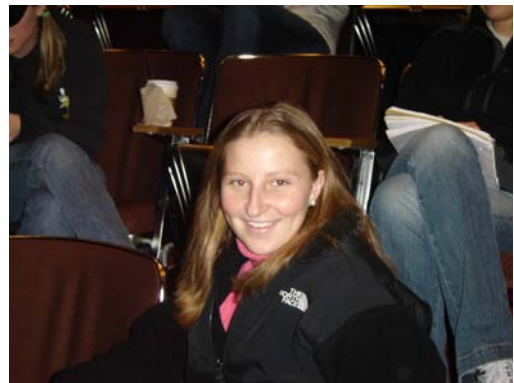
HRM BRIEFING: ANNIE GUARINO

Congratulations on selling out in two hours! What an amazing job was done by all—especially our Worker of the Week this week, Sarah Surgala! All her hard work and dedication got our product here in a timely fashion and looking fantastic!

Kelly administered, collected, and reported on our Quality of Work Life (QWL) Survey and Performance Evaluation (PE) Survey. From

the results, it seems like our company is in great shape. Thanks to everyone for filling them out honestly and getting them back without much delay.

Don't forget that the first two parts of the service project are happening this weekend. Stacey will be sending out e-mails to remind everyone when and with whom they are serving. Get psyched to do a great thing!



Remember, if you have any questions or problems, feel free to contact any member of the HRM department—we're here to help!